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To:	All Beef Producers
From:	Management Committee, Maritime Beef Testing Society
Date:	March 14, 2022
RE:	2022 Spring Heifer Test

Please find enclosed the various forms which must be filled out and returned to the Maritime Beef Test Station regarding the 2022 Spring Heifer Consignment.

Please return the enclosed forms to the Test Station before March 25, 2022.

We would like to take this opportunity to express our appreciation to you for your support and confidence in our program at Nappan. Review the enclosed information carefully.

We have adjusted the fee structure for the 2022 Test Season. The new approach is to provide an inclusive fee with the addition of feed. The new Test fee will include all the following:

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Yardage	Arrival Health Treatment	Adjustment Period Feed
ADG Calculation	RFI Calculation	Breeding Program (not guaranteed)
Carcass Ultrasound	Genomics	

Based on the above fee structure, the Test Fee per heifer will be \$345.00, with the feed cost to be \$0.058 per pound consumed.

A minimum of two combined pens of heifers and/or rams are required to be consigned to hold the Spring Test.

We have undergone many changes financially and administratively, however, the new governing officers have not lost sight of the original mandate:

To continue the tradition of unbiased data collection and to remain a not-for-profit business that serves the Maritime Beef Industry

We continue to make changes to our program to improve the testing program, including:

- The Test Fee is \$345 (\$396.75 with HST). Full details are enclosed with the *MBTS Payment Memo. The full amount is required at the time of consignment, with feed billed after the test.*
- The MBTS Board is very aware of the cost of performance testing and continues to investigate ways to reduce these costs and pass them along to consignors.
- Please check the website for all MBTS policies: <u>www.maritimebeefteststation.ca/policies</u>
- All fees must be paid prior to animals being accepted to the Test Program. Animals will not be accepted from consignors with outstanding payables to the MBTS.
- The birthdate range for animals consigned to the test will be prior to April 1, 2021.
- The minimum on arrival weight for heifers will be 800 lbs.

Enclosed are the spring heifer application and supporting forms. If you have any questions, please feel free to contact the office at 902-661-2855.

PLEASE NOTE:

- (A) The test period will be 49 days in length.
- (B) The adjustment period will be 11 days in length, allowing the heifers time to adjust to Test Station conditions.
- (C) Heifers entering the test must be born prior to April 1, 2021.
- (D) MBTS staff will try to help coordinate transportation as much as possible. Please call the office and we will try to assist you with your trucking this spring.
- (E) All cattle must be dehorned upon arrival and please follow the enclosed health recommendations to help reduce health costs and ensure your heifers get off to a healthy start.
- (F) All purebred cattle must be tattooed before arrival to the Test Station.
- (G) Please sign and return the enclosed forms to the Test Station.
- (H) Please return the enclosed information by March 25, 2022. Heifers will be accepted March 18-April 3 (a \$30 fee will be applied to cover feed costs if the heifers arrive prior to April 1). <u>No animals will be</u> <u>accepted for Spring Test after these dates.</u>
- (I) The program's annual membership fee is \$25.00 + HST (\$28.75) per farm to assist in addressing our financial commitments. The application is included with this package.
- (J) The Test Fee is \$345.00 (\$396.75 with HST) per animal and is due with animal arrival.
- (K) All individual vet fees will be billed back to the consignor.
- (L) All fees are payable prior to animals being accepted to the Test Program. Cheques can be made payable to the Maritime Beef Test Society. Credit card (Visa, Mastercard and American Express, a 3.5% surcharge will be applied) can be made by calling 902-893-7455.

(*M*) A late payment fee of \$100.00 per heifer will be charged for entrance payments not received by May 1, 2022.

- (N) If you have any questions do not hesitate to contact the office staff at 902-661-2855, you can also fax applications to 902-661-0372.
- (O) All cattle must be tagged with a CCIA identification number prior to entry. The Test Station may apply a tag at the breeder's expense. CCIA tags are to be placed in the opposite ear as the tattoo.

- (P) Non-purebred (F1 or Upgraded Percentage) heifers can be accepted to the testing program. This means that an F1 heifer must have a verified sire and dam of a different breed. Proof must be provided. Upgraded Percentage heifers will be accepted if they are at least ¾ (75%) purebred and registered with their breed.
- (Q) All cattle will be administered an on-arrival BRD drug as a health treatment, such as Zuprevo.

Membership

The Annual Membership Fee of \$25.00 (two members per farm) will be paid at the time of entry. This membership entitles any members of the Maritime Beef Testing Society to have a voting privilege on Test Station business. Membership will be strictly adhered to at meetings. In order for members to actively vote on issues, he or she must be in good standing with the Society for the current year. This additional funding is being utilized in the administration of the program as well as to provide financial resources to fund our Annual Meeting and dinner. Changes such as these are made in an attempt to recover costs that we are unable to continue to provide to our clients. We hope you understand our current position and will continue to support our endeavors and ensure that we continue to maintain our role in the further development of our Beef Industry.

Active: Every Maritime Producer of beef cattle who pays annual membership dues will be eligible to be a member of the Maritime Beef Testing Society. Everyone who tests animals at the Test Station must be a member of the Society.

<u>Associate Members</u> Membership on a non-voting basis is open to all those persons, companies, institutions, etc. who are not actively engaged in the production of beef cattle.

Please fill out the provided form and return it to our office with your entry form. The \$28.75 (incl. HST) payment must be made at time of entry.

As a member of the Maritime Beef Testing Society and consigning animals for performance testing you agree that the data collected during the testing program is owned jointly by the Member and the MBTS and that any data accessed, processed or otherwise submitted to third parties, including National Breed Associations can be released without condition, to the MBTS.

PLEASE DETATCH THE FOLLOWING FORM AND RETURN WITH YOUR APPLICATION.

Membership

NAME:	
ADDRESS:	
TELEPHONE:	_FAX:
DATE:	EMAIL:

SIGNATURE:_____