



Maritime Beef Test Society

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To: All Beef Producers
From: Management Committee
Date: September 23, 2021
RE: 2022 MBTS Breeding Stock Sale Update

The Maritime Beef Testing Society has made several changes to the testing program over the past three years, and we constantly evaluate changes to the program and sale to maximize bull performance, standardize sale eligibility and marketing of the sale.

At last year's Annual Meeting, there was significant discussion related to how bulls are selected for the sale, how the sale order and order within breed is determined, and whether to hold an in-person, online, or hybrid sale.

At the September 2020 MBTS meeting, the Board approved the following recommendations set forth by the Sale Committee:

Recommendation #1- Sale Bull Selection

The Global Index Tool (GIT) will be used as the primary tool for sale bull selection. MBTS has used this tool in the past as it combines several measurements into a weighted score. Other selection criteria, like temperament will still be considered. The GIT that will be used is as follows:

ADG Index	WPDA Index	REA Index	RFI Index	Confirmation	Total
35.00%	25.00%	10.00%	15.00%	15.00%	100.00%

Recommendation #2- Sale Order

The goal of the sale is to start it with the best possible breed. Historically, the leading group has been based on the previous year's sale average and that will continue. Sale order guidelines will be as follows:

1. The breed with the highest average price from the prior year shall lead the sale.
2. There must have been a minimum of 3 bulls of the same breed sold the prior year to generate an average.
3. After the lead breed, subsequent sale order will follow previous year average, with no minimum group size.
4. Non-purebred bulls, who don't meet breed purebred registration requirements, shall sell as the final group.

Recommendation #3- Definition of Purebred

To eliminate debate on the definition of purebred for purposes of testing and inclusion in the sale, the following definitions, from Breed bylaws, will be used.

Breed	Purebred % Bull	Purebred % Cow
Simmental	93.75%	87.5%
Angus (article 2.2)	100%	100%
Red Angus (article 2.2)	100%	100%
Charolais	96.88%	96.88%
Limousin	90%	90%
Shorthorn (Lincoln Red)	"L" Registration (93.75%)	"L" Registration (87.5%)
Salers	93.75%	93.75% (87.5% pre-2012)
Hereford	100%	100%

Recommendation #4- Order within Breed

Order of bulls selling within the breed group will be determined as follows:

1. Breed leader will be selected by the Culling Committee based on ranking (see below), as well as conformation
2. Ranked by the average of Average Daily Gain (ADG) and Weight per Day of Age (WDA).
3. Deferred bulls will be sold within the breed order and will clearly be identified as deferred.

Recommendation # 5- Sale Platform

We are still faced with constantly changing public health guidelines related to gathering limits and travel within and between provinces. The Atlantic Alliance Sale will be holding a hybrid sale in October 2021, the MBTS will evaluate the success of the sale based on quality of internet, in-person, and online participation and the cost-benefit of holding the hybrid sale. The final decision on sale platform will be determined and communicated to consignors, buyers, and stakeholders by January 31, 2022

Recommendation #6- Recommendation Trial Period

To properly evaluate the impacts of the changes, **Recommendations #1 to #4** will be in place for the next three years.