



Maritime Beef Test Society

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To: All Beef Producers
From: Management Committee, Maritime Beef Testing Society
Date: July 8, 2020
RE: 2020-21 Winter Bull Test Consignment Intent

First, the Board and Management Team of the Maritime Beef Testing Society would like to thank all breeders and consignors who continue to support the bull testing program. Because of you, we were once again able to test and ultimately sell a very good crop of bulls, represented by multiple breeds and breeders from across the Maritimes.

Last summer, the MBTS committed to change testing costs so that they more accurately reflected the fixed, operational and feeding costs for bulls. We changed the structure of testing to reflect the fixed yardage fee cost as well as a capped feed cost, as combining these steps more accurately reflects MBTS costs, reduces the burden of 'hungrier' bulls compensating for other bulls and makes testing costs more predictable as well as reducing costing variability. As we have more bulls consigned, the yardage fee for everyone is reduced.

We are in the initial steps of preparing for the 2020-21 test season, which will start in early November. We are reaching out to you to gauge interest in the upcoming bull test program at the Maritime Beef Test Station. It is very important to have an estimate of the number of animals we can expect to have so that we can provide a more accurate cost estimate to consignors when applications open in early September. We ask for your cooperation as we go through the planning process.

Table #1- 2020-21 Yardage Fee Projection

# of Bulls Consigned	Feed	Yardage
120	\$0.115	\$175.00
110	\$0.115	\$225.00
100	\$0.115	\$315.00
90	\$0.115	\$425.00
80	\$0.115	\$575.00

To help us get a better estimate of the number of bulls we can expect this year, we are asking you to email the Test Station (maritimebeef@eastlink.ca) with the breed and number of bulls you are considering sending this year prior to August 14, 2020.

We thank you in advance for your understanding and cooperation as we continue to improve our processes and plan for the future of the Test Station and the breeding stock producers in the Maritimes.

If you have any questions or comments, please don't hesitate to contact Kenny or Brad.

Sincerely,

MBTS Management Committee